

**What is your cloud strategy?**

**What is a “hybrid cloud”?**

**What’s the difference between Dedicated Cloud and Virtual Private Cloud?**

**Do you have a strategy?**

**What is the fastest way to a seamless hybrid cloud?**

Let Vicom Computer Services assist you with the answers to these questions. Vicom has recently been named as one of 20 VMware partners worldwide who are now part of the vCHS Lighthouse program. The vCloud Hybrid Service Partner recognition is very exclusive and ensures Vicom is on the edge of VMware’s offerings allowing us to keep our clients at the forefront of VMware’s cloud solutions and help them realize quicker time to value and more value for their VMware and virtualization initiatives.

## What is VMware vCloud Hybrid Service?

Hybrid clouds are infrastructure services that enable the seamless extension of the data center to the public cloud, leveraging the same infrastructure, network, management and skills that you use today. With hybrid clouds, organizations can deploy and run applications onsite, offsite or both, without compromise and with less risk.

VMware vCloud Hybrid Service (vCHS) is a secure, infrastructure as a Service (IaaS) cloud solution owned and operated by VMware, built on the trusted foundation of VMware vSphere. vCHS supports existing workloads, as well as new application development, giving IT departments, architects, and administrators a common platform for seamlessly extending existing data centers to the cloud by leveraging the same tools and processes they use today.

Although vCloud Hybrid Service is designed to seamlessly connect onsite and offsite data centers, there is no requirement that you have an existing VMware infrastructure in place. And vCloud Hybrid Service offers both dedicated and multi-tenant options. The only thing required to begin using the service is a Web connection and the know-how as to how to get started.

With Vicom’s expertise and understanding of your needs and your infrastructure, we can help select the appropriate service according to the types of applications you use, your configuration requirements and your contractual terms.

vCloud Hybrid Service includes an operating system and application catalog as part of the service, which makes commonly used workloads available. As long as you maintain license compliance with your existing software vendor, you can bring your licensed software into the cloud without problems.

## Why Vicom for VMWare vCHS?

As one of the first VMware partners—and the VMware’s largest Premier Partner in the Metro New York area—Vicom has worked with organizations of all sizes and in many industries implementing and optimizing VMware environments based upon their specific needs and requirements. VMware’s vCHS becomes a natural extension of the VMware environment you already have in place, and are accustomed to, or a solid, stable, platform upon which to build a new VMware environment and gives you the ability to invest in the capacity you need to start with and provide the ability to expand and grow as needed.

Vicom’s 30+ years of data center experience and 10+ years of VMware experience will allow us to help you select the best way to embrace the cloud and utilize VMware’s vCHS solution in ways that fits seamlessly into your overall VMware strategy.

Vicom can assist you to perform both online and offline migration of applications to vCHS and put a cloud strategy utilizing VMware’s vCHS into place for your organization. Call us!



## VMware Solutions:

- Server Virtualization
- Desktop Virtualization
- VMware Management Solutions
- VMware vCloud Hybrid Service
- vCenter Automation Center

## Vicom's Services Offered:

- Architecture
- Design
- Implementation
- Maintenance
- Optimization Services
- Best Practices Consulting



**Please contact Vicom today at [vicomps@vicomnet.com](mailto:vicomps@vicomnet.com) to see how we can help in providing VMware solutions along with Vicom services to provide true business value to your organization.**