

Desktop Virtualization has increasingly become viable for enterprises to help reduce operational costs, increase management capabilities and drive overall efficiencies throughout the desktop environment. While Desktop Virtualization makes sense for many organizations and many environments, the challenge today for organizations is to determine where and how Desktop Virtualization fits within their specific environments for their specific needs.



Vicom's VMware View Desktop Virtualization offerings—which includes our Demo's, POC's and Custom Services offerings—provide organizations with consulting services to give an understanding of how Desktop Virtualization will work within their specific environment. We assess existing technology, desktop strategy, virtualization methodology, application use, and business goals and objectives to

provide recommendations that will align with business goals, operational expenditures, show a quantifiable ROI, and provide for a seamless transition—or expansion—to a Desktop Virtualization strategy and environment.

Included	Demo	Proof of Concept (POC)	Custom/Pilot
Ideal for	smaller organizations	mid-sized organizations	large or mid-sized organizations
Optimal Organization Size	Up to 100 users	Up to 500 users	500+ users
Offering Includes	Up to 10 users	Up to 20 users	20+ users
Self-Contained Demo	✓		
30 Day Expiration	✓		
Fully Demonstrate Desktop Experience	✓	✓	✓
Fat/Thin, iOS, & Android Client Support	✓	✓	✓
Educational Workshop	✓	✓	✓
Full vSphere Solution Support		✓	✓
Performance Optimized		✓	✓
Full AD and Environment Integration		✓	✓
Remote Connection Capabilities		✓	✓
Follow VMware best practices		✓	✓
Standard ThinApp applications		✓	✓
Customized ThinApp applications			✓
Redundant Management Platform			✓
Built to VMware Best Practices			✓
Fully Expandable Environment			✓
<b>Vicom Part Number</b>	<b>VPS-VDID</b>	<b>VPS-VDIP</b>	<b>VPS-VDIC</b>
<b>Approximate duration</b>	<b>4 days</b>	<b>10 days</b>	<b>TBD</b>
<b>Cost</b>	<b>\$5,000</b>	<b>\$15,000</b>	<b>Call for Pricing</b>

Vicom's 3 offerings are applicable for organizations at any stage of Desktop Virtualization evaluation or adoption. Whether an organization (1) is new to Desktop Virtualization and looking to do an initial evaluation, (2) has already tested and evaluated but needs to dive deeper, or (3) is looking to move forward into a production environment, Vicom offers various solutions to help determine where and how Desktop Virtualization makes sense.

Please contact Vicom today to discuss how our VMware View offerings can help you decide how Desktop Virtualizations can work for you. We can help you navigate through a virtual world.